

Jack Brandt

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SUMMARY

Sales professional and AI product builder. I sell digital and AI solutions to Fortune 1500 key accounts at Perficient, an Anthropic customer, and I have shipped 10+ production products on Claude over the last decade. I bridge both sides of every AI deal: the commercial conversation with senior buyers, and the hands-on reality of what the model can actually do. First-principles operator who turns AI capability into shipped products and closed business.

PROFESSIONAL SALES EXPERIENCE

Digital Solutions Specialist, Key Accounts

2023 to Present

Perficient · Detroit, MI

- Drive strategic conversations with senior leadership at Fortune 1500 companies across the retail and energy verticals.
- Expand key-account partnerships into cross-departmental referrals and repeat engagements.
- Build and qualify pipeline through Salesforce, LinkedIn Sales Navigator, and Salesloft.
- Sell digital and AI solutions, translating technical capability into business outcomes for non-technical buyers.

FOUNDER AND AI PRODUCT EXPERIENCE

Founder, DotcomJack (AI Anyone and product portfolio)

2022 to Present

- AI Anyone (aianyone.com): launched one of the first AI character-chat Chrome extensions in 2022, scaled to 10,000+ users. Rebuilt the full platform on Claude in 2026: conversational page builder, course creation, 4,000+ extension installs, 3-tier Stripe subscription, 0 to 30K Google impressions in two weeks.
- Ship 10+ Claude-powered products end to end: wellness audio (The Binaural), autonomous trading live on Coinbase (RobinBot), multi-brand marketing automation (DCJ Console), gaming companions, and more.
- Daily Claude API and Claude Code user. Practical depth on where models excel, where prompts break, and what users actually adopt.

Founder, Motor City Organics

2018 to Present

- Built a clean-skincare DTC brand to peak six-figure annual revenue across Amazon and direct channels. Led product development, global supplier negotiation, conversion optimization, and lifecycle marketing.

EARLIER

- Co-founded Easy Loot, an investor and trader community (200K+ page views) that scaled into a six-figure-AUM proprietary trading group in three months.
- Launched first ecommerce business at age 15 (2015). A decade building, failing, and shipping across dozens of ventures.

SKILLS

Sales: enterprise and key-account selling, executive discovery, pipeline generation, solution and AI-solution consulting, Salesforce, LinkedIn Sales Navigator, Salesloft.

AI and technical: Claude API, Claude Code, prompt and agent design, TypeScript, React, Node.js, Python, PostgreSQL, Stripe, full-stack product development.

EDUCATION

Self-directed. Some community college coursework in business and finance. Every technical and product skill built independently across 10+ years of launching and shipping.